



EMSI is the international sales arm of the manufacturers we represent. We extend our manufacturers' reach and bolster their coverage with our sales teams located around the world. We sell a wide range of products, focusing on North American electrical materials for industrial applications, but also offering safety, instrumentation, and mechanical products. In addition, we provide a variety of complementary services with the aim of being a single source for our customers' needs.



## Project References

### UTILITY

Empresas Públicas de Medellín (EPM) | Colombia  
PPE Products

Instituto Costarricense de Electricidad (ICE) | Costa Rica  
PPE Products, Connectors & Accessories

Jordan Electric Power Co. | Jordan  
PPE Products

Meralco | Philippines  
PPE Products, Utility & Live Line Tools, Connectors & Accessories

Rural Electricity Board | Bangladesh  
PPE Products, Utility & Live Line Tools, and ladders

Taipower | Taiwan  
PPE Products, Utility & Live Line Tools

TransPower | New Zealand  
Connectors & Accessories

Uganda Electricity Distribution Company (UEDCL) | Uganda  
PPE Products

### OIL & GAS

Fadhili Gas Project - Saudi Aramco | Saudi Arabia  
2016 - 2019 | \$980K - \$1M  
OIL & GAS - Ex-Proof junction boxes, lighting, transformers, & conduit systems

Al Zour LNG Terminal - KNPC | Kuwait  
2017 | \$330K - \$500K  
OIL & GAS - Ex-Proof junction boxes & fittings

Exxon Mobil & Chevron | Nigeria  
2015 - 2018 | \$1M-\$5M  
OIL & GAS - Cable Tray

Braskem Etileno XXI | Mexico  
2014-2015 | \$5M-\$10M  
PETROCHEMICAL - Cable Ladders, Conduit, Explosion-Proof Enclosures

### MINING, POWER, & INDUSTRIAL

Mexico Airport | Mexico  
2017 - 2018 | \$500K-\$1M  
INFRASTRUCTURE - PVC Conduit

NEK | Slovenia  
2015-2018 | \$500K-\$1M  
POWER - Conduit & Fittings

Schlumberger Factory | Egypt  
2016 | \$0.1M - \$1M  
INDUSTRIAL - Rigid, IMC, & EMT conduit and fittings

Cerra Verde | Peru  
2015 | \$500K-\$1M  
MINING - Cable Ladders & Strut

Geothermal Power Plant | Kenya  
2014 | \$0.5M - \$1M  
POWER - Grounding and Lightning Protection Equipment

### U.S. GOV. & MILITARY

US Navy | Djibouti  
2017 | \$500K-\$1M  
US MILITARY - Cables

US Embassies | Baghdad, Iraq; Kabul, Afghanistan; Moscow, Russia; Amsterdam, Netherlands  
2013 - 2016 | \$1M - \$2M  
GOV - EMT Conduit, Cable Management Systems, Grounding & Lightning Protection, Wire & Cable

\*Confidential | Poland  
2016 - 2017 | \$1M-\$5M  
US MILITARY - Conduit, Fittings, Cables, & Cable Ladders

Deveselu Missile Defense System | Romania  
2014 - 2015 | \$500K - \$1M  
US MILITARY - Conduit systems & fittings

## Electrical Conduit, Fittings, and Accessories



## Cable Management and Accessories



## Corrosion and Explosion Proof Enclosures



## Grounding, Lightning Protection, and Electrical Safety



## Lighting, Signaling and Telecommunications



## Utilities, Lineman Tools, and Safety Equipment



## Transformers

